

Contract Incentive Detail - HVAC

Period : September 2023

EMPLOYEE INFORMATION

Employee : Timothy P Butler	Job Code : J07683
Employee ID : 1152987	Plan : SC04 - SIP BSNA HVAC Account Sales Reps (SC04)
Branch/Dept : N42 - 0000	Plan Effective Date : 1/10/2019
Manager : Patrick T McGuire	Manager ID : 1260393
Pay Suspend : No	

INCENTIVE SUMMARY

Contract Number	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
							\$3,496.36	\$3,496.36	\$0.00
							\$23,909.00	\$23,909.00	\$0.00
1-115492217482	02/01/2022	PSA	Active	\$34,458.00	\$11,478.58	100%	\$1,136.38	\$852.28	\$284.10
1-120891685696	10/01/2022	L&M	Closed	\$16,549.00	\$5,699.80	100%	\$359.46	\$359.46	\$0.00
1-121783736356	04/01/2023	L&M	Closed	\$4,547.36	\$2,852.81	100%	\$236.43	\$236.43	\$0.00
1-121965471481	12/01/2022	L&M	Closed	\$1,457.00	\$1,391.17	100%	\$94.16	\$94.16	\$0.00
1-123134654190	11/01/2022	L&M	Closed	\$29,630.00	\$15,334.93	100%	\$1,266.77	\$1,266.78	\$-0.01
1-124619226062	01/01/2023	L&M	Closed	\$11,098.19	\$4,043.99	100%	\$252.14	\$252.14	\$0.00
1-127298403977	07/01/2023	L&M	Closed	\$3,357.00	\$2,308.71	100%	\$184.66	\$184.67	\$-0.01
1-127483594287	02/01/2023	PSA	Active	\$3,357.00	\$1,711.34	95%	\$301.79	\$226.34	\$75.45
1-127514122335	02/01/2023	PSA	Active	\$90,896.00	\$45,435.86	0%	\$0.00	\$0.00	\$0.00
1-127633569901	05/01/2023	L&M	Closed	\$9,212.00	\$5,725.83	100%	\$476.30	\$476.30	\$0.00
1-128547980111	04/01/2023	L&M	Closed	\$6,283.00	\$3,165.20	100%	\$287.86	\$287.86	\$0.00
1-128663599331	05/01/2023	L&M	Closed	\$1,898.00	\$1,019.89	100%	\$90.14	\$90.14	\$0.00
1-128753012330	04/01/2023	PSA	Active	\$25,486.00	\$16,979.66	100%	\$2,101.24	\$1,575.93	\$525.31
1-129840834109	08/01/2023	L&M	Closed	\$5,477.33	\$2,742.90	100%	\$250.13	\$250.14	\$-0.01
1-131127801834	09/01/2023	L&M	Closed	\$4,821.00	\$3,800.61	100%	\$289.48	\$289.48	\$0.00
1N420090	12/01/2020	PSR	Transferred	\$54,166.39	\$17,781.50	100%	\$1,426.22	\$1,426.22	\$0.00
1N420142	03/01/2021	Prime	Active	\$96,330.00	\$35,629.64	100%	\$2,802.86	\$1,973.58	\$829.28
1N420144	03/01/2021	Prime	Active	\$81,964.00	\$30,763.43	100%	\$2,599.03	\$1,883.01	\$716.02

1N420145	NSC KC C-Cure Transition Main	03/01/2021	Prime	Active	\$374,227.13	\$128,488.70	100%	\$11,070.53	\$8,079.95	\$2,990.58
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Branch/Dept	: N42 - 0000	Plan Effective Date	: 1/10/2019
Manager	: Patrick T McGuire	Manager ID	: 1260393
Pay Suspend	: No		

INCENTIVE SUMMARY

Contract Number	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
1N420211	04/01/2021	PSR	Transferred	\$174,781.00	\$102,329.42	80%	\$6,387.74	\$6,387.75	\$-0.01
1N420284	06/01/2021	Prime	Closed	\$47,200.00	\$17,922.27	100%	\$1,510.43	\$1,510.43	\$0.00
1N420299	06/01/2021	PSR	Transferred	\$136,586.21	\$27,701.82	100%	\$2,456.81	\$2,456.81	\$0.00
1N420307	06/01/2021	Prime	Closed	\$54,026.00	\$16,084.04	20%	\$286.85	\$286.85	\$0.00
1N420324	07/01/2021	PSR	Transferred	\$61,637.00	\$19,496.74	100%	\$1,573.90	\$1,573.90	\$0.00
1N420363	08/01/2021	Prime	Closed	\$156,205.00	\$53,468.43	100%	\$4,258.57	\$4,258.57	\$0.00
1N420390	08/01/2021	Prime	Closed	\$42,173.00	\$11,609.40	100%	\$1,056.70	\$1,056.70	\$0.00
1N420406	09/01/2021	Prime	Active	\$55,478.00	\$13,271.88	20%	\$226.45	\$164.67	\$61.78
1N420420	09/01/2021	Prime	Transferred	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00
2N420022	10/01/2021	PSR	Closed	\$24,051.00	\$11,635.07	100%	\$936.08	\$936.08	\$0.00
2N420045	10/01/2021	Prime	Closed	\$54,549.00	\$16,703.06	100%	\$1,356.22	\$1,356.22	\$0.00
2N420048	10/01/2021	PSR	Closed	\$39,479.00	\$18,571.20	100%	\$1,501.47	\$1,501.47	\$0.00
2N420051	11/01/2021	PSR	Closed	\$21,781.00	\$10,904.50	15%	\$123.47	\$123.47	\$0.00
2N420084	11/01/2021	PSR	Closed	\$43,977.00	\$16,910.49	100%	\$1,322.45	\$1,322.45	\$0.00
2N420085	11/01/2021	Prime	Active	\$190,042.00	\$54,240.04	100%	\$4,462.15	\$3,199.72	\$1,262.43
2N420086	11/01/2021	Prime	Active	\$85,511.00	\$25,862.80	100%	\$2,104.68	\$1,502.72	\$601.96
2N420142	01/01/2022	Prime	Closed	\$3,848.00	\$1,518.05	15%	\$22.18	\$22.17	\$0.01
2N420144	01/01/2022	PSR	Transferred	\$34,174.00	\$11,245.47	53%	\$479.57	\$479.57	\$0.00

2N420148		01/01/2022	PSR	Transferred	\$6,674.00	\$2,696.37	100%	\$209.34	\$209.34	\$0.00
2N420166		02/01/2022	PSR	Transferred	\$32,787.00	\$14,412.32	100%	\$1,105.96	\$770.51	\$335.45
2N420173		02/01/2022	Prime	Active	\$795,076.89	\$214,521.60	100%	\$17,843.54	\$12,850.55	\$4,992.99
2N420179		02/01/2022	PSR	Closed	\$26,796.00	\$11,687.98	100%	\$958.12	\$958.12	\$0.00
2N420185		02/01/2022	PSR	Closed	\$14,321.00	\$8,791.09	100%	\$681.27	\$681.27	\$0.00
2N420189		02/01/2022	PSR	Transferred	\$15,165.00	\$8,602.54	100%	\$674.43	\$674.43	\$0.00

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EMPLOYEE INFORMATION

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Employee ID	: 1152987	Plan	: SC04 - SIP BSNA HVAC Account Sales Reps (SC04)
Branch/Dept	: N42 - 0000	Plan Effective Date	: 1/10/2019
Manager	: Patrick T McGuire	Manager ID	: 1260393
Pay Suspend	: No		

INCENTIVE SUMMARY

Contract Number	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
2N420192	03/01/2022	PSR	Transferred	\$14,321.00	\$8,646.61	100%	\$671.66	\$671.66	\$0.00
2N420198	03/01/2022	PSR	Transferred	\$14,321.00	\$8,549.14	100%	\$665.18	\$665.18	\$0.00
2N420200	03/01/2022	PSR	Transferred	\$14,321.00	\$8,572.86	100%	\$666.76	\$666.76	\$0.00
2N420201	03/01/2022	PSR	Transferred	\$15,165.00	\$9,069.64	100%	\$705.49	\$705.49	\$0.00
2N420206	03/01/2022	PSR	Active	\$20,190.00	\$8,654.47	100%	\$711.81	\$510.38	\$201.43
2N420222	03/01/2022	Prime	Active	\$956,528.00	\$236,075.80	90%	\$18,003.08	\$13,057.88	\$4,945.20
2N420245	04/01/2022	PSR	Closed	\$10,976.00	\$4,301.50	10%	\$33.54	\$33.54	\$0.00
2N420254	04/01/2022	Prime	Closed	\$21,891.00	\$7,207.13	100%	\$577.78	\$577.78	\$0.00
2N420255	04/01/2022	Prime	Transferred	\$43,776.00	\$4,938.16	80%	\$420.30	\$420.30	\$0.00
2N420256	04/01/2022	PSR	Transferred	\$59,992.00	\$20,145.68	100%	\$1,609.65	\$1,609.65	\$0.00
2N420262	05/01/2022	PSR	Transferred	\$6,994.00	\$4,611.81	100%	\$338.16	\$338.16	\$0.00
2N420265	05/01/2022	PSC	Active	\$294,606.00	\$94,005.64	44%	\$7,577.11	\$5,389.12	\$2,187.99
2N420266	05/01/2022	PSC	Active	\$232,712.00	\$79,998.06	100%	\$6,367.07	\$4,505.12	\$1,861.95

2N420278		07/01/2022	PSR	Transferred	\$14,321.00	\$9,535.55	100%	\$718.43	\$718.43	\$0.00
2N420284		06/01/2022	Prime	Closed	\$94,656.00	\$30,269.12	100%	\$1,939.41	\$1,939.41	\$0.00
2N420297		06/01/2022	PSR	Transferred	\$35,984.00	\$12,202.68	100%	\$772.06	\$558.52	\$213.54
2N420299		06/01/2022	PSC	Active	\$82,264.00	\$27,392.14	20%	\$551.57	\$455.70	\$95.87
2N420311		09/01/2022	PSR	Transferred	\$105,134.00	\$32,956.22	8%	\$212.09	\$212.09	\$0.00
2N420312		06/01/2022	PSR	Transferred	\$38,613.00	\$12,819.20	77%	\$814.72	\$814.72	\$0.00
2N420318		06/01/2022	PSR	Closed	\$6,500.00	\$3,311.94	100%	\$275.28	\$275.29	\$-0.01
2N420329		07/01/2022	Prime	Active	\$16,774.00	\$2,816.00	100%	\$216.28	\$167.00	\$49.28

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Manager	: Patrick T McGuire	Manager ID	: 1260393
Pay Suspend	: No		

INCENTIVE SUMMARY

Contract Number	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
2N420330	07/01/2022	PSR	Closed	\$23,739.00	\$13,491.18	100%	\$1,075.17	\$1,075.17	\$0.00
2N420332	08/01/2022	PSR	Transferred	\$46,450.00	\$25,496.45	100%	\$2,058.69	\$2,058.68	\$0.01
2N420335	07/01/2022	PSR	Active	\$49,943.00	\$8,927.15	10%	\$671.10	\$514.87	\$156.23
2N420340	07/01/2022	PSC	Active	\$672,921.00	\$143,876.10	29%	\$10,221.95	\$7,704.11	\$2,517.84
2N420341	09/01/2022	Prime	Active	\$1,077,592.00	\$228,070.52	100%	\$16,252.69	\$12,261.45	\$3,991.24
2N420353	09/01/2022	PSR	Active	\$1.00	\$0.00	100%	\$0.02	\$0.01	\$0.01
2N420362	08/01/2022	PSR	Active	\$16,731.00	\$6,549.94	100%	\$402.79	\$288.16	\$114.63
2N420363	08/01/2022	PSR	Transferred	\$6,194.00	\$3,355.65	100%	\$195.65	\$136.93	\$58.72
2N420366	08/01/2022	PSR	Active	\$101,235.00	\$44,356.00	10%	\$379.28	\$304.30	\$74.98
2N420367	08/01/2022	PSR	Transferred	\$17,185.00	\$7,514.81	10%	\$66.56	\$66.56	\$0.00

2N420370		08/01/2022	PSC	Active	\$64,150.00	\$10,541.92	15%	\$241.44	\$196.64	\$44.80
2N420376		08/01/2022	Prime	Closed	\$18,638.00	\$5,174.93	100%	\$342.62	\$342.62	\$0.00
2N420378		08/01/2022	PSR	Active	\$16,320.00	\$7,653.54	100%	\$658.08	\$524.14	\$133.94
2N420398		08/01/2022	Prime	Transferred	\$114,804.00	\$24,467.02	100%	\$1,739.97	\$1,739.97	\$0.00
2N420401		09/01/2022	PSR	Transferred	\$16,019.00	\$9,757.34	100%	\$559.96	\$559.96	\$0.00
2N420402		09/01/2022	PSR	Active	\$323,868.00	\$95,799.91	100%	\$6,247.41	\$2,894.41	\$3,353.00
2N420413		09/01/2022	PSR	Active	\$76,012.00	\$29,578.31	15%	\$414.25	\$305.17	\$109.08
2N420421		09/01/2022	Prime	Transferred	\$5,822.34	\$483.67	100%	\$50.38	\$50.38	\$0.00
2N420425		09/01/2022	Prime	Transferred	\$47,453.26	\$11,090.61	100%	\$768.07	\$768.07	\$0.00
2N420426		09/01/2022	PSR	Transferred	\$2,782.00	\$1,136.19	100%	\$103.76	\$103.76	\$0.00
2N420427		09/01/2022	Prime	Transferred	\$186,818.00	\$52,293.62	100%	\$3,455.36	\$3,455.36	\$0.00
2N420429		10/01/2022	PSR	Active	\$1.00	\$0.00	84%	\$0.01	\$0.00	\$0.01
2N420437		09/01/2022	PSR	Transferred	\$12,211.00	\$0.00	100%	\$39.57	\$39.57	\$0.00
2N420439		10/01/2022	PSR	Active	\$218,882.00	\$84,847.31	10%	\$793.61	\$645.13	\$148.48

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Pay Suspend	: No		

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2N420440	10/01/2022	PSR	Active	\$96,385.00	\$32,150.43	90%	\$1,837.13	\$1,330.76	\$506.37
3N420005	09/01/2022	PSC	Transferred,	\$8,025.00	\$3,280.29	13%	\$38.32	\$30.98	\$7.34
3N420007	09/01/2022	PSR	Transferred	\$26,133.00	\$12,324.84	100%	\$1,057.24	\$1,057.24	\$0.00
3N420026	12/01/2022	PSR	Active	\$26,788.00	\$10,177.58	100%	\$960.94	\$782.83	\$178.11
3N420060	02/01/2023	PSR	Active	\$70,878.00	\$9,526.26	100%	\$866.14	\$699.43	\$166.71
3N420061	11/01/2022	Prime	Active	\$23,470.00	\$14,627.38	100%	\$1,127.44	\$871.47	\$255.97
3N420071	12/01/2022	PSR	Active	\$24,298.00	\$7,600.57	100%	\$489.37	\$356.36	\$133.01

3N420075		12/01/2022	PSR	Active	\$167,293.00	\$90,914.42	10%	\$736.87	\$577.77	\$159.10
3N420091		12/01/2022	Prime	Active	\$27,700.00	\$15,706.88	100%	\$1,252.78	\$977.91	\$274.87
3N420108		01/01/2023	PSR	Active	\$5,027.00	\$2,095.84	20%	\$37.91	\$26.38	\$11.53
3N420120		01/01/2023	PSR	Active	\$110,825.00	\$44,573.03	10%	\$409.88	\$331.87	\$78.01
3N420121		01/01/2023	PSR	Active	\$24,631.00	\$13,979.41	100%	\$1,114.62	\$869.98	\$244.64
3N420122		01/01/2023	Prime	Transferred	\$7,741.75	\$2,832.81	100%	\$272.29	\$272.29	\$0.00
3N420124		01/01/2023	Prime	Active	\$54,487.00	\$24,241.17	100%	\$2,131.52	\$1,707.30	\$424.22
3N420126		02/01/2023	PSC	Active	\$309,109.00	\$72,461.72	10%	\$532.32	\$278.70	\$253.62
3N420127		02/01/2023	PSC	Active	\$192,179.00	\$59,129.87	91%	\$3,667.51	\$1,776.36	\$1,891.15
3N420130		01/01/2023	Prime	Transferred	\$2,982.00	\$934.55	10%	\$7.52	\$7.51	\$0.01
3N420135		02/01/2023	PSC	Transferred	\$21,816.00	\$4,410.88	10%	\$34.05	\$26.34	\$7.71
3N420137		02/01/2023	Prime	Transferred	\$1,421.00	\$809.55	100%	\$48.30	\$48.30	\$0.00
3N420138		02/01/2023	PSR	Transferred	\$6,753.00	\$3,067.13	95%	\$277.99	\$277.99	\$0.00
3N420142		02/01/2023	PSR	Active	\$34,528.00	\$14,365.63	100%	\$1,430.41	\$1,179.01	\$251.40

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3N420143	02/01/2023	PSR	Active	\$10,388.00	\$4,579.24	100%	\$443.20	\$363.07	\$80.13
3N420147	02/01/2023	Prime	Transferred	\$10,071.00	\$418.44	100%	\$76.31	\$76.31	\$0.00
3N420148	02/01/2023	Prime	Transferred	\$70,885.95	\$31,905.81	95%	\$3,375.93	\$3,375.94	\$-0.01

3N420149		02/01/2023	Prime	Active	\$4,365.00	\$2,341.28	95%	\$230.25	\$181.60	\$48.65
3N420151		02/01/2023	Prime	Active	\$302,554.00	\$62,411.84	100%	\$4,784.64	\$3,692.43	\$1,092.21
3N420153		02/01/2023	Prime	Transferred	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00
3N420158		03/01/2023	Prime	Transferred	\$4,013.98	\$1,625.95	100%	\$164.10	\$164.10	\$0.00
3N420159		02/01/2023	PSR	Active	\$14,750.25	\$9,073.55	95%	\$720.01	\$569.16	\$150.85
3N420163		03/01/2023	PSC	Active	\$24,067.00	\$3,588.07	10%	\$31.18	\$18.62	\$12.56
3N420164		03/01/2023	PSC	Active	\$18,450.00	\$4,798.95	90%	\$307.28	\$156.12	\$151.16
3N420165		03/01/2023	Prime	Transferred	\$12,034.49	\$5,068.61	100%	\$501.64	\$501.64	\$0.00
3N420168		03/01/2023	PSR	Transferred	\$28,160.00	\$14,783.86	100%	\$1,319.99	\$1,319.99	\$0.00
3N420169		03/01/2023	Prime	Active	\$24,350.00	\$9,762.01	100%	\$990.34	\$819.51	\$170.83
3N420177		04/01/2023	Prime	Active	\$29,822.39	\$10,354.92	100%	\$1,132.82	\$770.40	\$362.42
3N420181		03/01/2023	PSR	Active	\$59,435.00	\$22,308.46	10%	\$234.13	\$156.05	\$78.08
3N420185		04/01/2023	Prime	Active	\$3,473.00	\$1,191.38	100%	\$131.19	\$110.35	\$20.84
3N420190		03/01/2023	Prime	Active	\$48,512.00	\$19,560.28	100%	\$1,978.59	\$1,636.29	\$342.30
3N420194		04/01/2023	Prime	Transferred	\$3,790.76	\$711.07	100%	\$56.40	\$56.40	\$0.00
3N420195		04/01/2023	PSR	Active	\$14,321.00	\$6,135.40	100%	\$602.16	\$494.79	\$107.37
3N420199		04/01/2023	PSR	Active	\$129,890.00	\$62,451.96	5%	\$290.08	\$225.46	\$64.62
3N420209		04/01/2023	Prime	Active	\$12,403.00	\$6,564.59	100%	\$584.05	\$469.18	\$114.87
3N420214		04/01/2023	Prime	Active	\$14,826.00	\$6,597.04	100%	\$635.63	\$404.74	\$230.89

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Contract Incentive Detail - HVAC

Period : September 2023



EMPLOYEE INFORMATION

Employee	: Timothy P Butler	Job Code	: J07683
Employee ID	: 1152987	Plan	: SC04 - SIP BSNA HVAC Account Sales Reps (SC04)
Branch/Dept	: N42 - 0000	Plan Effective Date	: 1/10/2019
Manager	: Patrick T McGuire	Manager ID	: 1260393
Pay Suspend	: No		

INCENTIVE SUMMARY

Contract Number	Contract Name	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total	Incentive Paid to	Estimated Remaining
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							Incentive	Date	Incentive	
3N420215		04/01/2023	Prime	Active	\$14,826.00	\$6,841.06	100%	\$647.83	\$408.40	\$239.43
3N420221		04/01/2023	PSR	Active	\$73,921.00	\$35,225.02	100%	\$3,285.89	\$2,609.22	\$676.67
3N420226		05/01/2023	PSR	Active	\$7,630.00	\$2,540.67	20%	\$33.80	\$16.01	\$17.79
3N420227		05/01/2023	Prime	Active	\$2,127.00	\$520.71	100%	\$37.74	\$28.62	\$9.12
3N420230		05/01/2023	PSR	Active	\$139,007.00	\$53,859.73	40%	\$2,224.02	\$1,847.01	\$377.01
3N420231		05/01/2023	PSR	Active	\$65,524.00	\$26,536.96	95%	\$2,544.36	\$1,903.51	\$640.85
3N420233		06/01/2023	Prime	Active	\$6,997.00	\$2,379.59	100%	\$263.28	\$221.64	\$41.64
3N420234		05/01/2023	PSR	Active	\$33,119.00	\$15,277.94	100%	\$1,446.96	\$912.23	\$534.73
3N420235		06/01/2023	Prime	Active	\$22,210.00	\$10,051.67	100%	\$960.65	\$659.09	\$301.56
3N420237		05/01/2023	PSR	Active	\$19,537.00	\$7,814.83	10%	\$79.39	\$60.47	\$18.92
3N420241		08/01/2023	PSR	Active	\$123,325.00	\$58,077.76	15%	\$817.11	\$512.20	\$304.91
3N420258		06/01/2023	Prime	Active	\$7,858.00	\$3,172.12	100%	\$399.26	\$343.75	\$55.51
3N420260		06/01/2023	PSC	Active	\$36,274.00	\$11,607.89	100%	\$779.90	\$373.63	\$406.27
3N420263		06/01/2023	PSR	Active	\$42,867.00	\$9,979.07	100%	\$734.72	\$385.46	\$349.26
3N420283		06/01/2023	PSR	Active	\$21,326.00	\$20,213.94	100%	\$1,450.53	\$1,096.79	\$353.74
3N420284		06/01/2023	Prime	Active	\$62,946.00	\$26,823.48	100%	\$2,639.42	\$1,700.60	\$938.82
3N420295		07/01/2023	PSR	Active	\$154,864.00	\$43,192.71	100%	\$3,011.39	\$1,499.64	\$1,511.75
3N420296		07/01/2023	PSR	Active	\$281,730.00	\$77,447.40	10%	\$542.19	\$271.12	\$271.07
3N420298		06/01/2023	Prime	Active	\$14,826.00	\$7,280.37	100%	\$669.79	\$542.39	\$127.40
3N420299		06/01/2023	Prime	Active	\$3,938.00	\$1,751.72	95%	\$186.33	\$149.93	\$36.40
3N420300		06/01/2023	Prime	Active	\$78,853.91	\$17,648.36	100%	\$1,316.12	\$1,007.27	\$308.85

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Contract Incentive Detail - HVAC

Period : September 2023



EMPLOYEE INFORMATION

Employee : Timothy P Butler

Employee ID : 1152987

Branch/Dept : N42 - 0000

Job Code : J07683

Plan : SC04 - SIP BSNA HVAC Account Sales Reps (SC04)

Plan Effective Date : 1/10/2019

Manager : Patrick T McGuire

Manager ID : 1260393

Pay Suspend : No

INCENTIVE SUMMA

Contract Number	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
3N420304	07/01/2023	PSR	Active	\$27,390.00	\$8,157.28	10%	\$55.85	\$27.30	\$28.55
3N420309	08/01/2023	PSR	Active	\$386,781.00	\$179,175.97	100%	\$16,936.17	\$10,665.02	\$6,271.15
3N420312	07/01/2023	Prime	Active	\$269,076.00	\$72,893.00	100%	\$7,815.33	\$6,539.70	\$1,275.63
3N420316	07/01/2023	Prime	Active	\$136,550.00	\$29,452.69	100%	\$2,223.65	\$1,708.23	\$515.42
3N420320	08/01/2023	Prime	Active	\$13,437.00	\$2,696.00	100%	\$208.70	\$161.52	\$47.18
3N420321	08/01/2023	PSR	Active	\$35,815.00	\$13,679.88	100%	\$1,422.67	\$943.88	\$478.79
3N420329	09/30/2023	Prime	Active	\$33,639.00	\$12,782.82	100%	\$1,332.93	\$885.53	\$447.40
3N420330	08/01/2023	Prime	Active	\$38,199.00	\$7,307.66	100%	\$575.47	\$319.70	\$255.77
3N420344	09/01/2023	Prime	Active	\$12,306.00	\$2,246.03	100%	\$179.98	\$101.37	\$78.61
3N420352	09/01/2023	Prime	Active	\$10,102.00	\$1,091.90	100%	\$110.16	\$71.94	\$38.22
3N420354	09/01/2023	PSC	Active	\$16,312.00	\$7,686.55	100%	\$720.78	\$451.75	\$269.03
3N420355	09/30/2023	Prime	Active	\$7,215.00	\$2,835.68	100%	\$290.58	\$191.34	\$99.24
3N420356	09/30/2023	Prime	Active	\$168,229.00	\$33,645.80	100%	\$2,607.55	\$1,429.95	\$1,177.60
3N420358	09/30/2023	Prime	Active	\$45,083.00	\$12,404.31	100%	\$868.18	\$434.02	\$434.16
3N420364	09/01/2023	PSR	Active	\$14,973.00	\$8,039.24	100%	\$710.77	\$429.40	\$281.37
3N420368	09/30/2023	PSC	Active	\$769,184.00	\$153,836.80	100%	\$11,922.35	\$6,538.06	\$5,384.29
3N420372	09/30/2023	Prime	Active	\$12,099.00	\$2,310.91	100%	\$182.09	\$101.20	\$80.89
3N420373	09/30/2023	Prime	Active	\$11,235.00	\$4,269.30	100%	\$445.18	\$295.75	\$149.43
3N420376	09/30/2023	Prime	Active	\$27,806.81	\$5,005.23	100%	\$403.20	\$228.02	\$175.18
Total							\$304,757.83	\$238,943.19	\$65,814.69

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Contract Incentive Detail - HVAC

Period : September 2023



EMPLOYEE INFORMATION

Employee : Timothy P Butler
Employee ID : 1152987
Branch/Dept : N42 - 0000
Manager : Patrick T McGuire
Pay Suspend : No

Job Code : J07683
Plan : SCPI - ZZZ DO NOT USE SIP BSNA HVAC Security and Fire
Sales Rep (SCPI)
Plan Effective Date : 1/9/2008
Manager ID : 1260393

INCENTIVE SUMMA										
Contract Number		First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
9N420109		12/01/2018	PSR	Closed	\$178,855.00	\$28,853.07	10%	\$393.23	\$393.23	\$0.00
9N420188		03/01/2019	Prime	Active	\$40,000.00	\$0.00	10%	\$24.58	\$24.58	\$0.00
9N420482		09/01/2019	Prime	Closed	\$23,450.00	\$22,458.38	100%	\$1,765.88	\$1,765.88	\$0.00
B09000.455.1.003.00_6			PSA		\$795,497.74		95%	\$35,896.84	\$35,896.84	\$0.00
Total								\$38,080.54	\$38,080.53	\$0.00